

## Course Planners

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# Handling the Workers' Comp Case

A "101" class for those new to the practice and for those seeking a step-by-step refresher.

**Are you**...new to workers' comp practice? Experienced but interested in "refreshing" your basic skills? Dabbling in comp practice, but hoping to do more?

Join PBI for an eye-opening day of instruction on everything you need to know to take your first (or 100th!) workers' comp case from initial claim to final negotiation and compromise and release.

Learn through example as you watch a typical case unfold—first, pick up valuable questioning strategies and practice tips as each primary stage is "performed" via skits. Next, participate in a lively exchange as experienced comp attorneys and judges analyze the skits and then open the floor to questions and comments.

**This is the next best thing to shadowing a mentor.** What you learn in this one day will boost your confidence as counsel and deliver remarkable results as you proceed step by step, through your own case!

## 5 SUBSTANTIVE/1 ETHICS\*

\* This program has been approved by the Pennsylvania Continuing Legal Education Board for 5 hours of CLE credit in substantive law and 1 hour in ethics. If you attend less than the full time of the program, you will receive only substantive credits for the time of your attendance. If you attend the entire program, you will receive 5 credits in substantive law and 1 credit in ethics.

## Your most trusted desk reference!

- The law and procedure
- Rules and regulations
- Internet sources
- A "jargon" glossary
- Sample documents!
  - Client questionnaire
  - Interview checklist
  - Fee agreement
  - Claim petition and answers
  - Questions for direct and cross exam of claimant and medical expert
  - Findings of fact and conclusion of law
  - Modification petition and answer
  - Compromise and release agreement

## Book & Audio CD

Course Book (2010-6149) — \$69

Audio CD (ACD-6149) — \$39

Audio CD & Book Set (ACDS-6149) — \$99

*If you are ordering course materials separately, please allow two weeks after the first program for the shipment of books and 4 to 6 weeks for shipment of the CDs and book/CD sets.*

*Include \$6.00 shipping & 6% Pa. sales tax on all book & CD orders — see enrollment/order form.*

- 8:30 - 8:50 Introduction to Workers' Compensation Law
- 8:50 - 9:45 Stage One: Initial Presentation of Claim
- 9:45 - 10:00 *Break*
- 10:00 - 11:35 Stage Two: Litigation
- 11:35 - 12:35 *Lunch*
- 12:35 - 12:50 Summary of Morning Discussion, Q&A
- 12:50 - 1:05 Stage Three: Argument
- 1:05 - 2:05 Stage Four: The Ruling and the Appeal Process
- 2:05 - 2:20 *Break*
- 2:20 - 2:40 Stage Five: Other Petitions that can be Filed Subsequent to the Acceptance of the Claim or the Granting of a Claim Petition
- 2:40 - 3:25 Stage Six: Filing and Litigation of a Modification Petition/Attempts to Limit Exposure
- 3:25 - 3:40 Stage Seven: Negotiation between Parties to Settle or Mediate
- 3:40 - 3:45 Stage Eight: Compromise & Release
- 3:45 - 4:00 Summary of Afternoon Discussion, Q&A
- 4:00 - 4:30 Ethics in our Everyday Lives (or How to Have Respect for Yourself as a Lawyer)

### Establish and revitalize your comp practice; learn—

- How to conduct client conferences, depositions and hearings
- How to utilize investigative services and the Internet to make or break a case
- What criteria a judge will use to decide a questionable case
- All about comp forms and filing—what forms are required when; how, when and where to file

### Comments from Your Colleagues

*Very helpful to watch a claim process from beginning to end—loved the skit format!*

*All excellent communicators—the panel was very knowledgeable and prepared*

*Excellent seminar – well geared to early career WC practitioners and seasoned vets looking to hone skills.*

*The preparation and quality of the faculty was exceptional—I am not a workers' comp lawyer, but wanted to learn something about it & found it this seminar extremely helpful.*

### Dates & Locations

8:30 am to 4:30 pm; check-in begins at 8:00 am

#### Philadelphia • Wed., Mar. 3, 2010

The CLE Conference Center, Wanamaker Building  
10 Flr., Suite 1010, Juniper St. entrance  
(between 13th & Broad Sts., opposite City Hall)

#### Pittsburgh • Wed., Mar. 10, 2010

PBI Professional Development Conference Center  
Heinz 57 Center, 339 Sixth Ave., 7th Flr.

#### Mechanicsburg • Wed., Mar. 17, 2010

PBI Conference Center  
5080 Ritter Rd., Rossmoyne Exit, Rt. 15

#### Simulcast • Wed., Mar. 17, 2010

##### Allentown

Bar Assn. of Lehigh Co.  
1114 Walnut St.

##### Easton

Colonial I.U. 20  
6 Danforth Drive

##### Mansfield

Mansfield University  
211 Memorial Hall  
20 Straughn Drive

##### Meadville

Economic Progress  
Alliance Conference Ctr.  
William J. Douglass Jr.  
Corporate Conference  
Ctr., 764 Bessemer St.

##### Mill Hall

Clinton County  
Cooperative Ext.  
Resource/Education  
Center  
47 Cooperation Lane

##### New Castle

Penn State Coop. Ext.  
of Lawrence Co.  
Lawrence Co. Cthse.  
430 Court St., 3<sup>rd</sup> Fl.

##### Uniontown

Penn State University  
Fayette Campus  
Eberly Corporate  
Training Center  
Route 119 North

##### Wilkes-Barre

Kings College  
Sheehy-Farmer Campus  
Center, Lane's Lane

### Tuition (includes course book)

<i>Early*</i>	<i>Standard</i>
\$199 ■ Member — Pa., or any co. bar assn.	■ \$224
\$179 ■ Member admitted after 1/1/06	■ \$204
\$219 ■ Nonmember	■ \$244
\$99 ■ Paralegals attending with an atty.	■ \$124
\$129 ■ Paralegals attending alone	■ \$154
\$100 ■ Judges and judicial law clerks	■ \$125
\$90 ■ Judges and judicial law clerks (admitted after 1/1/06)	■ \$115

\*Registrations received 3 or more business days before the presentation qualify for the Early Registration Discount.